



GS-10F-0288K

**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address of GSA Advantage! is: [www.GSAAdvantage.gov](http://www.GSAAdvantage.gov)

**Mission Oriented Business Integration Services (MOBIS)  
Federal Supply Schedule Industrial Group 874**

**Contract Number GS-10F-0288K**

Contract Period: June 15, 2000 through June 14, 2015

**Coker Logistics Solutions, Inc.  
1886 Metro Center Drive, Suite 620  
Reston, Virginia 20190**

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**A VA-Certified Veteran Owned Small Business**

# Customer Information

1. Special Item Number (SIN)	874-1: Integrated Consulting Services
1b. Identification of Lowest Price, Model Number & Lowest Unit Price	Not Applicable
1c. Labor categories, experience, functional responsibility and education	See page 4
2. Maximum Order	\$1,000,000.00
3. Minimum Order	\$100.00
4. Geographic Coverage	Domestic and Overseas
5. Point of Production	Coker Logistics Solutions 1886 Metro Center Drive, Suite 620 Reston, VA 20190
6. Discount from list prices or statement of net price	Prices shown herein are net (discount deducted)
7. Quantity Discounts	None
8. Prompt Payment Terms	None
9. Terms and Conditions of Government Credit Card Acceptance	Yes, and in accordance with government credit card program guidelines
10. Foreign Items	None
11a. Time of Delivery	To be negotiated with the ordering agency
11b. Expedited Delivery	To be negotiated with the ordering agency
11c. Overnight & 2-day Delivery	To be negotiated with the ordering agency
11d. Urgent Requirements	To be negotiated with the ordering agency
12. FOB Point	Destination. For orders outside CONUS, shipping/delivery is at the agency's expense
13. Ordering Address	Coker Logistics Solutions 1886 Metro Center Drive, Suite 620 Reston, VA 20190
13b. Ordering Procedures	For supplies and services, ordering procedures information on the Blanket Purchase Agreements may be found at <a href="http://fsa.gsa.gov/schedules/">http://fsa.gsa.gov/schedules/</a>
14. Payment Address	Coker Logistics Solutions 1886 Metro Center Drive, Suite 620 Reston, VA 20190
15. Warranty Provision	Standard Commercial Warranty

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16. Export Packing Charges	For orders outside CONUS, special export package can be arranged at the agency's expense
17. Terms and Conditions of Government Purchase Card Acceptance	Yes, and in accordance with government purchase card program guidelines
18. Terms and Conditions of rental, maintenance & repair	Not Applicable
19. Terms and Conditions of Installation	Not Applicable
20. Terms and Conditions of repair parts, & other services	Not Applicable
21. List of Service & Distribution Points	Not Applicable
22. List of Participating Dealers	Not Applicable
23. Preventive Maintenance	Not Applicable
24a. Special Attributes such as environmental attributes	Not Applicable
24b. Section 508 Compliance	Not Applicable
25. Data Universal Numbering System (DUNS) Number	07-7421449
26. Central Contractor Registration (CCR)/System for Award Management (SAM)	CLS is currently registered in SAM

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# Company Overview

## Introduction

With over a decade of experience, Coker Logistics Solutions, Inc., and its subsidiary CLS UK Ltd., (“CLS” or “Coker”) are leading providers of strategic management consulting services to both the U.S. Department of Defense (DoD) and the U.K. Ministry of Defence (MoD). Coker’s diverse team draws on expertise in strategic and analytical support, modeling, simulation, business intelligence, IT and technical expertise to support these organizations.

## Expertise

CLS specializes in:

- Logistics Operations and Planning
- Concept and Doctrine Development
- Strategic and Policy Planning
- Supply Chain Management and Readiness Assessments
- Intelligence Operations
- Business Intelligence & Data Cubing
- DoD Exercise Support
- Joint Integrating Concept Development
- Identifying Warfighting Requirements
- Multinational Defense Logistics
- Operations Analysis and Custom Software Development
- Modeling and Simulation
- Financial Management Analysis
- Information Technology Support

## Team

Comprised of former active duty military members, Reservists and leaders from the private sector and federal government, as well as recent college graduates – the Coker Logistics team draws on a diverse set of backgrounds.

- 78% of us have over 25 years of experience in the military or private sector
- 61% of us hold graduate degrees; the remainder hold at least undergraduate degrees
- We prioritize and encourage continuing education
- Our staff is a group of dynamic, dedicated, knowledgeable and dependable professionals

***We look forward to partnering with you in the future!***

# MOBIS Rates and Labor Categories

## Option 2 Pricing (Years 11 – 15)

Labor Category		Year 11	Year 12	Year 13	Year 14	Year 15
		6/15/10 - 6/14/11	6/15/10 - 6/14/12	6/15/10 - 6/14/13	6/15/10 - 6/14/14	6/15/10 - 6/14/15
Program Manager (Senior)	Hourly	\$239.84	\$247.03	\$254.44	\$262.07	\$269.94
	Daily	\$1,918.68	\$1,976.24	\$2,035.53	\$2,096.60	\$2,159.50
Senior Advisor	Hourly	\$219.74	\$226.33	\$233.12	\$240.12	\$247.32
	Daily	\$1,757.92	\$1,810.66	\$1,864.98	\$1,920.93	\$1,978.56
Senior Consultant	Hourly	\$185.36	\$190.92	\$196.65	\$202.55	\$208.62
	Daily	\$1,482.87	\$1,527.36	\$1,573.18	\$1,620.37	\$1,668.98
Program Manager (Intermediate)	Hourly	\$191.90	\$197.66	\$203.59	\$209.69	\$215.98
	Daily	\$1,535.19	\$1,581.25	\$1,628.69	\$1,677.55	\$1,727.87
Consultant	Hourly	\$130.83	\$134.76	\$138.80	\$142.96	\$147.25
	Daily	\$1,046.64	\$1,078.04	\$1,110.39	\$1,143.70	\$1,178.01
Junior Consultant	Hourly	\$58.45	\$60.21	\$62.01	\$63.87	\$65.79
	Daily	\$467.62	\$481.65	\$496.10	\$510.98	\$526.31

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FA 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the contractor adds SCA labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable wage determination number. Failure to do so may result in cancellation of the contract.

# MOBIS Labor Categories

LABOR CATEGORY	EDUCATION	EXPERIENCE	PRIMARY ROLES
Program Manager (Senior)	Master's Degree or Bachelor's + Experience	20+ years management and consulting experience	<ul style="list-style-type: none"> <li>▪ Interfaces with customer executive management</li> <li>▪ Leads and mentors consulting managers</li> <li>▪ Oversees project from executive viewpoint</li> <li>▪ Manages multiple customers</li> </ul>
Senior Advisor	Master's Degree or Bachelor's + Experience	15 years consulting experience 10 years subject matter expertise	<ul style="list-style-type: none"> <li>▪ Interfaces with customer senior management</li> <li>▪ Leads consulting effort</li> <li>▪ Subject matter expert</li> <li>▪ Develops strategy and plans</li> <li>▪ Presents talks/papers at professional gatherings</li> </ul>
Senior Consultant	Master's Degree or Bachelor's + Experience	15 years job-related experience 10 years project management 10 years subject matter expertise	<ul style="list-style-type: none"> <li>▪ Manages multiple project managers</li> <li>▪ Manages very large, complex projects</li> <li>▪ Interfaces with customer project director</li> <li>▪ Executes plans and tactics for practice area</li> </ul>
Program Manager (Intermediate)	Bachelor's Degree	10 years job-related experience 5 years subject matter expertise	<ul style="list-style-type: none"> <li>▪ Interfaces with customer key personnel</li> <li>▪ Manages project from operational viewpoint</li> <li>▪ Oversees program deliverables</li> <li>▪ Provides day-to-day program management</li> </ul>
Consultant	Bachelor's Degree	10 years job-related experience 5 years subject matter expertise	<ul style="list-style-type: none"> <li>▪ Interfaces with customer key personnel</li> <li>▪ Takes a lead or senior role on project tasks</li> <li>▪ Provides subject matter expertise</li> <li>▪ Brings knowledge and experience to project</li> </ul>
Junior Consultant	Some college	5 years job-related experience	<ul style="list-style-type: none"> <li>▪ Interfaces with senior CLS key personnel</li> <li>▪ Provides assistance to CLS personnel and customer</li> <li>▪ Brings work experience to project</li> <li>▪ Apprentice level</li> </ul>

# Current projects

Coker Logistics Solutions has several contracts with the U.S. Department of Defense and the United Kingdom Ministry of Defense providing a myriad of professional support functions. Our approach to every assignment begins with a complete understanding of the task at hand. CLS asks the right questions to determine not only what our clients want, but also what they need. Building on this, we determine the best approach to any problem while remaining flexible enough to anticipate and quickly adapt to any changes. We then devise and implement effective solutions, using our analytical expertise, that our customers can easily implement in a cost-effective and timely manner.

## Business Intelligence

In partnership with Jedox, CLS provides a complete suite of next generation Business Analytics and Performance Management products that are full web-enabled and highly spreadsheet-integrated.

## Concept and Doctrine Development

CLS supported the joint concept development and logistics transformation initiatives for JCW, DLA, the Combatant Commands, DoD, and the Joint Staff (J-4).

## Analytical Capability

Our award-winning analytical team supports logistics projects with analytical consulting, quantitative analysis, modeling, simulation and custom developed software tools.

## Other

CLS also provides expert management reports, studies, in-depth analysis, and logistical expertise. *Our staff is ready to support you.* Please see the next page for a list of current and prior government contracts.

# Contracts

CUSTOMER	CONTRACT VEHICLE AND DURATION	SERVICES PROVIDED
Joint Staff (J7), Joint & Coalition Warfighting Center	<ul style="list-style-type: none"> <li>Subcontractor to Northrop Grumman</li> <li>Jan 1999 – Present</li> </ul>	JCW support including doctrine, operational analysis, Intelligence, IT and technical support
Joint Staff (J4)	<ul style="list-style-type: none"> <li>Subcontractor to LMI</li> <li>April 2009 – Present</li> </ul>	Joint Operational Contract Support
Army Sustainment Command, LOGCAP IV Program Office	<ul style="list-style-type: none"> <li>Subcontractor to Serco</li> <li>May 2007 – Present</li> </ul>	LOGCAP IV exercise and program management support
Deputy Assistant Secretary of Defense, Supply Chain Integration	<ul style="list-style-type: none"> <li>Subcontractor to LMI</li> <li>May 2012 - Present</li> </ul>	Supply Chain Dashboard, using Jedox Business Intelligence software suite
Defence Ministry of United Kingdom	<ul style="list-style-type: none"> <li>Subcontractor to Lockheed Martin &amp; Direct Contract Authority</li> <li>Nov 2003 – Present</li> </ul>	Logistics Wargame (LOGWAR) Program Management Support, Analytical and Modeling & Simulation services
Defence Ministry of United Kingdom	<ul style="list-style-type: none"> <li>Subcontractor to Boeing</li> <li>July 2011 - Present</li> </ul>	Logistics Network Enabled Capability (Log NEC) Analytical Support, Modeling & Simulation services
Defense Logistics Agency (J3/4)	<ul style="list-style-type: none"> <li>GSA MOBIS</li> <li>Jan 1999 – May 2012</li> </ul>	DLA Logistics Program Management, Joint Logistics Operations Center and Executive Agency support
Defense Logistics Agency (J3)	<ul style="list-style-type: none"> <li>GSA MOBIS</li> <li>Aug 2009 – Aug 2011</li> </ul>	DLA Fusion Center Development
Defense Logistics Agency & Joint Staff (J4)	<ul style="list-style-type: none"> <li>Oct 2008 – Sep 2010</li> </ul>	Joint Supply Joint Integrating Concept Development
Defence Ministry of United Kingdom	<ul style="list-style-type: none"> <li>Direct Contract Authority</li> <li>July 2008 – Mar 2010</li> </ul>	Customized Dynamic Balancing Support and Test Case
PEO Aviation, Apache Attack Helicopter	<ul style="list-style-type: none"> <li>GSA MOBIS</li> <li>Mar 2008 – Mar 2009</li> </ul>	Customized Dynamic Balancing Support & Test Case
Joint Staff (J4)	<ul style="list-style-type: none"> <li>Subcontractor to LMI</li> <li>Mar 2008 – Mar 2009</li> </ul>	Capability Portfolio Management support
Joint Staff (J4)	<ul style="list-style-type: none"> <li>GSA MOBIS</li> <li>Mar 2007 – Mar 2008</li> </ul>	Capability Portfolio Management support
Joint Staff (J4)	<ul style="list-style-type: none"> <li>GSA MOBIS</li> <li>July 2005 – July 2006</li> </ul>	Quadrennial Defense Review and Capability Area Portfolio Managers support
U.S. Marine Corps (Installations & Logistics)	<ul style="list-style-type: none"> <li>GSA MOBIS</li> <li>Oct 2004 – Sept 2005</li> </ul>	HQ USMC FLOW support, Naval Logistics Integration
Army, Deputy Chief of Staff (Logistics), HQDA	<ul style="list-style-type: none"> <li>GSA MOBIS</li> <li>Dec 2001 – Sept 2008</li> </ul>	Army FLOW and Logistics Program Management and support
Defence Ministry of Australia	<ul style="list-style-type: none"> <li>Direct Contract Authority</li> <li>Jan 2000 – Dec 2005</li> </ul>	Multinational FLOW support
Defence Ministry of Canada	<ul style="list-style-type: none"> <li>Direct Contract Authority</li> <li>Jan 2000 – Dec 2005</li> </ul>	Multinational FLOW support
Chief of Naval Operations Staff (N4)	<ul style="list-style-type: none"> <li>GSA MOBIS</li> <li>Mar 1999 – June 2006</li> </ul>	OPNAV FLOW support